

CAPABILITIES STATEMENT

Pacific Business Partners LLC provides operations and business management services with over 20 years of experience specializing in retail operations and developing innovative retail concepts. We have expertise in business planning, project management, location build out, concept store design to branding, buying, pricing, and merchandising, as well as sales and customer service training and overall operational management to create an exceptional shopping experience.

PHILOSOPHY

At Pacific Business Partners, our mission is to help businesses optimize their operations and maximize efficiency. We work closely with our clients to understand their unique challenges and develop customized solutions that drive long-term growth and success. Our experienced team brings a wealth of knowledge and expertise in operations management, process improvement, and supply chain optimization. We are committed to delivering measurable results and providing exceptional service to our clients. Our vision is to be the leading operations firm, known for our innovative solutions and trusted partnerships with businesses across industries.

PROFESSIONAL OPERATIONS SERVICES:

BUSINESS PERFORMANCE

- ✓ Revenue growth: facilitate strategic planning and action plan
- ✓ Profit Margin: review current margins, reduce costs on variables, increase price points based upon current market and demand
- ✓ Vendor/Supplier Management: sourcing wholesale and manufacturing vendors, logistics
- ✓ Innovation rate: stay ahead of the curve on with analyzing competitors and collaborators
- ✓ Business coaching: goal setting, accountability, staying on course

OPERATIONS + MANAGEMENT

- ◀ Creation of company brand value asset statements: mission, vision, leadership principles, company north star and one sheets
- ◀ Team implementation: defining job descriptions, titles, org chart and career roadmaps
- ◀ Team training: leadership, customer service and team retention
- ◀ Business Systems: Creation of standard operating procedures, implementing business and accounting systems, ERPs
- ◀ Overall strategic project planning and management
- ◀ Review and implement project tools, vendor resources, project manuals, and on-site sales training for higher sales and profitability
- ◀ Administrative Management: implement office & staff organization, document management, databases, scheduling and calendaring, streamline internal communication processes
- ◀ Install best business practices within industry for city, county, state and federal compliance



PACIFIC
BUSINESS PARTNERS

Primary NAICS Code 541611

NAICS Code 722511

NAICS Code 445120

NAICS Code 452319

NAICS Code 448140

NAICS Code 451120

NAICS Code 453220

SAM Unique Entity ID:

JGSKCZGGPRF3

DUNS: 118445718

CAGE CODE: 98BE7

CERTIFICATIONS

ACDBE/DBE

MBE/WBE



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Pacific Business Partners

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